

# BRIDGING the STAFFING



**Insights**  
from the **3<sup>rd</sup> Annual**  
**Hospice Nurse**  
**Survey**

**Shelley Henry,**

RN, CPHRM, CHPN  
President, The Amity Group



MISSOURI HOSPICE  
& Palliative Care  
Association



# Disclosure

Shelley Henry, faculty for this educational event, has no relevant financial relationship(s) with ineligible companies to disclose.



MISSOURI HOSPICE  
& Palliative Care  
Association



# Learning Outcomes

**Upon completing this session, participants will be able to:**

- ☐ Recognize current challenges and difficulties faced by hospice nurses;
- ☐ Identify contributory and mitigating factors;
- ☐ Compile a series of steps to develop an action plan designed to attract and retain hospice nurses;
- ☐ Identify key areas crucial to the development of processes to support sustainable change.





# INTRODUCTION



**SHELLEY HENRY, RN, CPHRM, CHPN**

President The Amity Group, Inc  
Amity Hospice Staffing



MISSOURI HOSPICE  
& Palliative Care  
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**Survey Monkey**

**3 Months (Oct 01 – Dec 31)**

**1,349 Responses**

**RN, LPN/LVN, NP**

**Hospice Field Experience**

**Anonymous**

**No Affiliates / No Agenda**



**HOSPICE NURSE**  
**YOUR OPINION**  
**MATTER SURVEY**

1. Rate Your Experience

☐ Excellent

☐ Good

☐ Fair

☐ Poor

**Submit**



# TOP 3 CONCERNS EXPRESSED BY HOSPICE NURSES



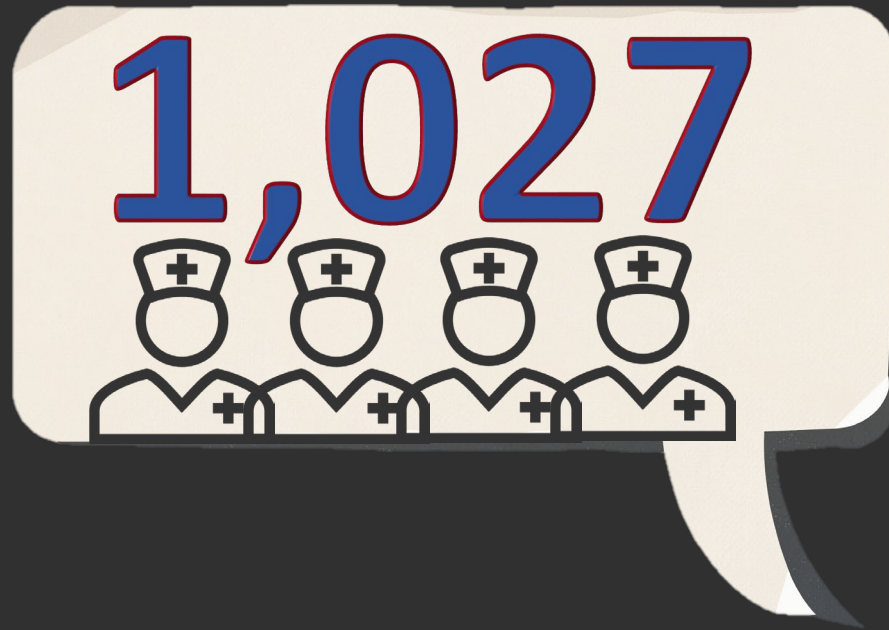
**1. DOCUMENTATION**

**2. HIGH CASELOADS**

**3. HIGH ACUITY**



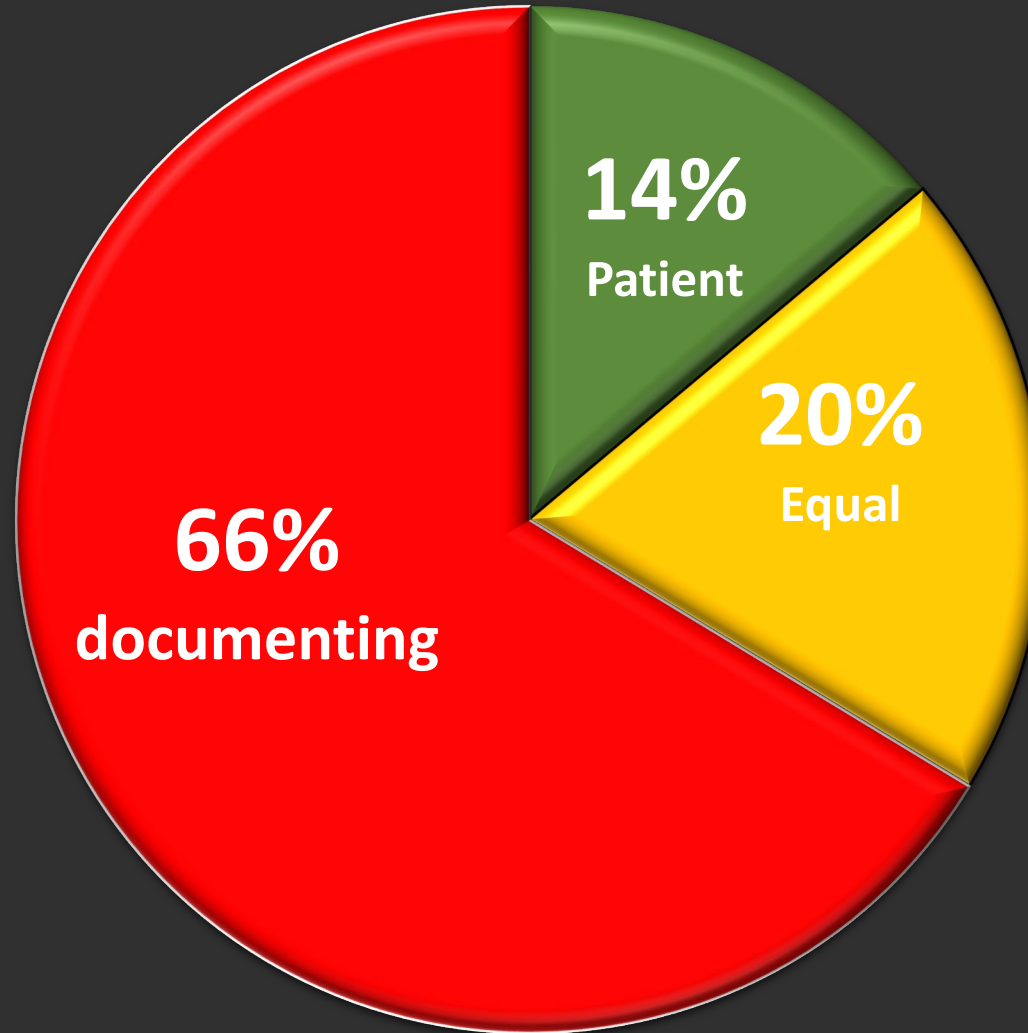
“What do you consider the biggest barrier to patient care”



Excessive  
Documentation



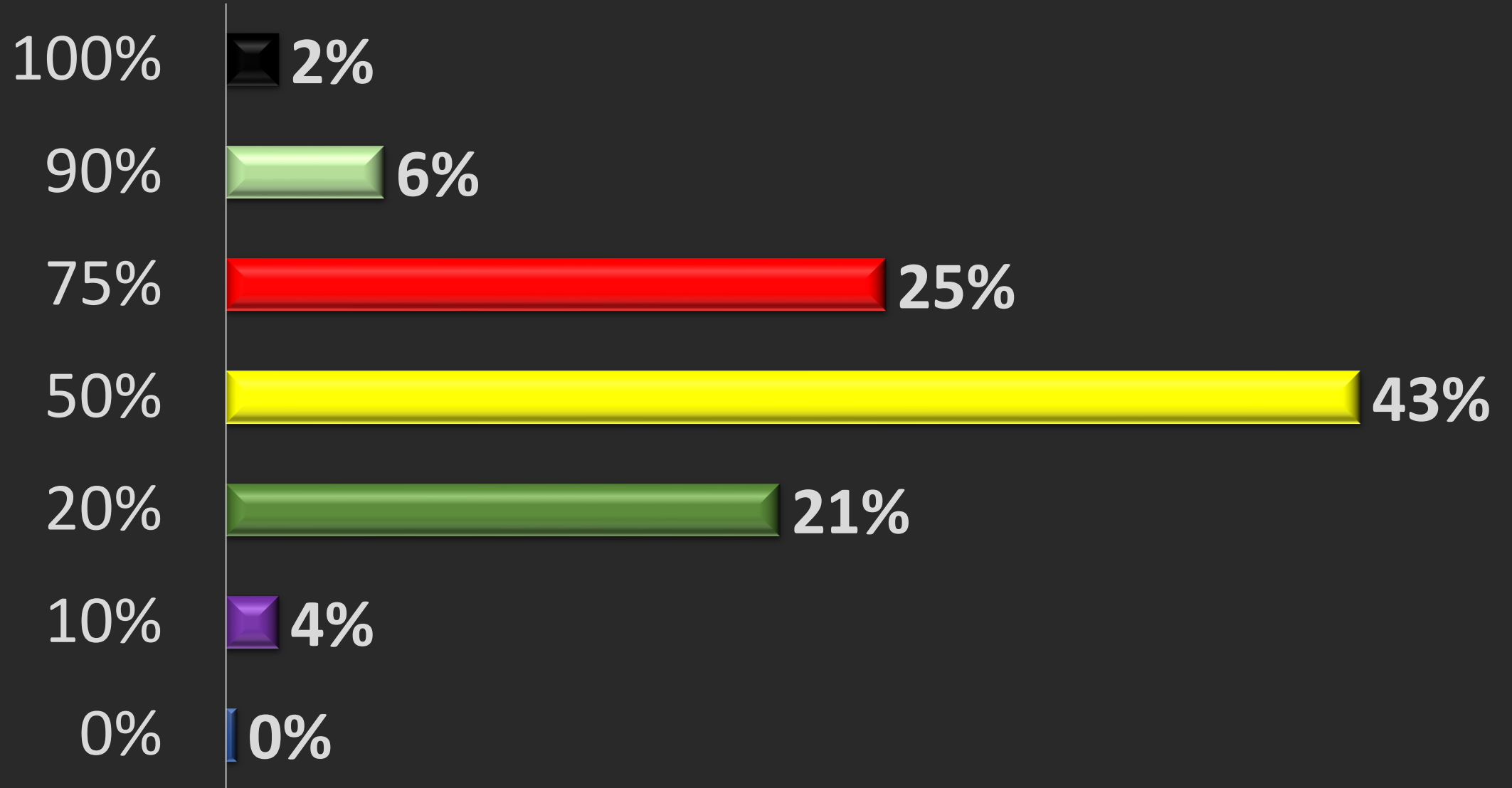
# PATIENT CARE TIME VS DOCUMENTATION TIME





# REDUNDANT DOCUMENTATION

Information already in the medical record and/or entered 2 or more times





1 Hour / Day

5 Hours / Week

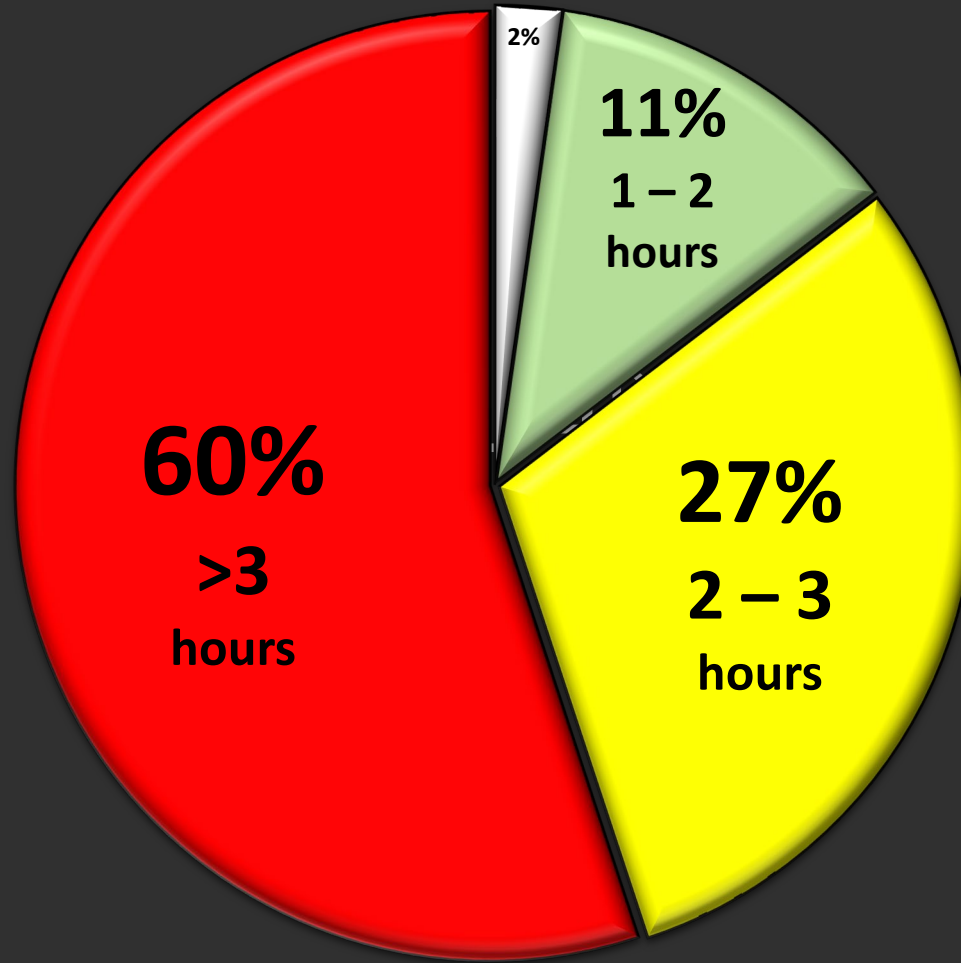
20 Hours / Month

240 Hours / Year



# ADMISSION DOCUMENTATION TIME

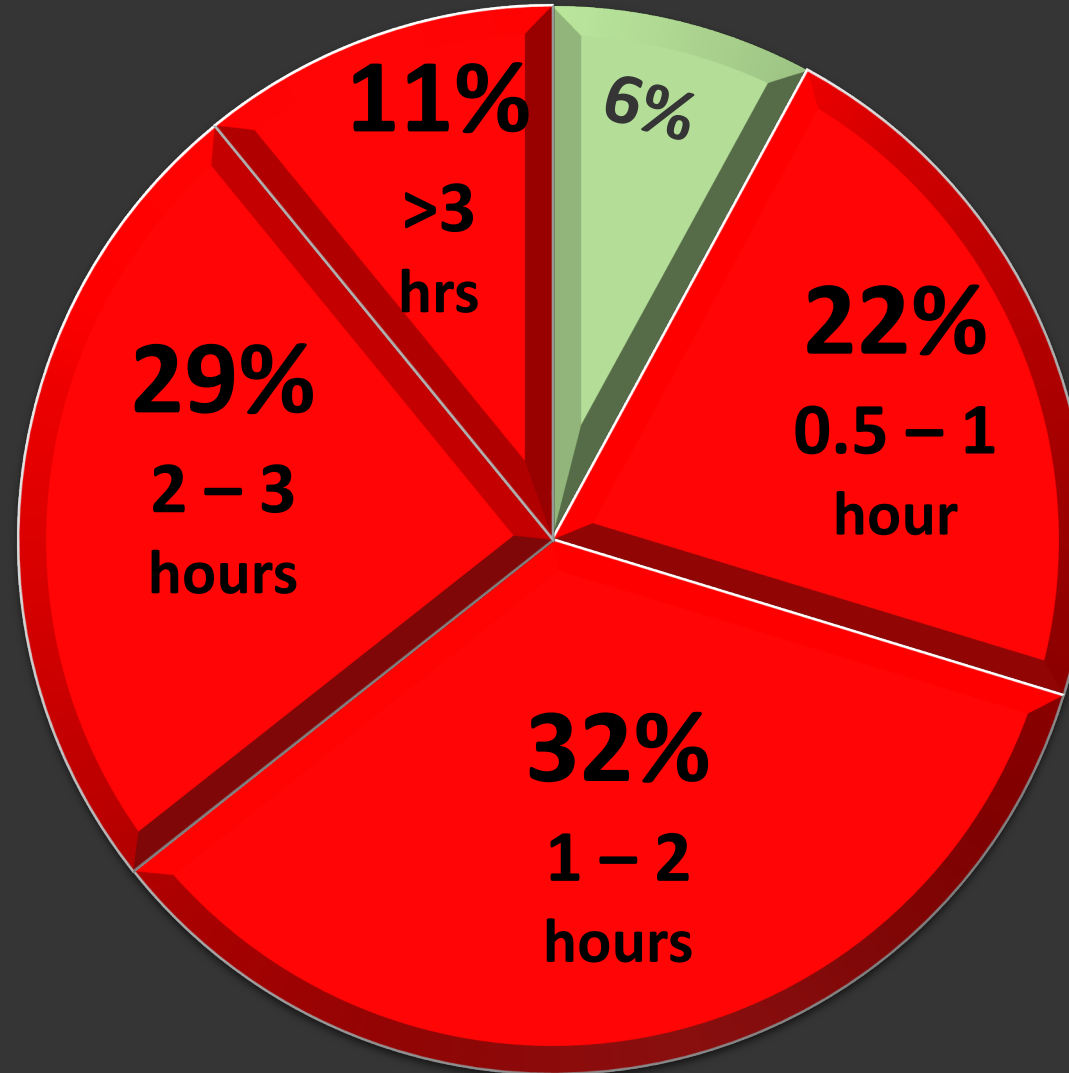
Including Internal Notifications





# HOURS DOCUMENTING AT HOME

Routine Documentation Only





“Well, I’ve been told that documenting at the bed side is considered Best Practice”





BEFORE ADDING OR INCREASING DOCUMENTATION ASK YOURSELF THESE 3 QUESTIONS

Does it...

1.Promote Better Patient Outcomes

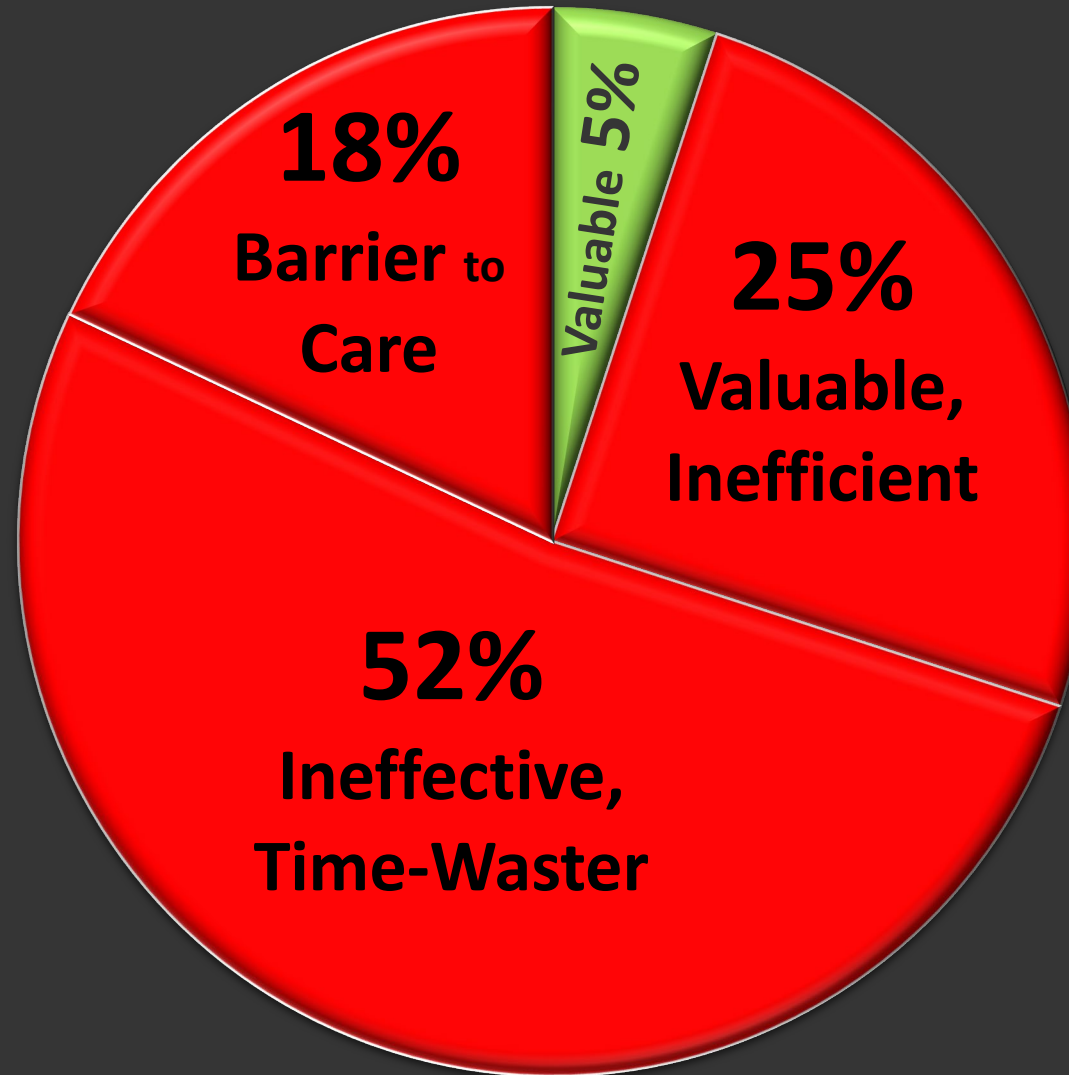
2.Support Eligibility

3.Improve Clinician Communication



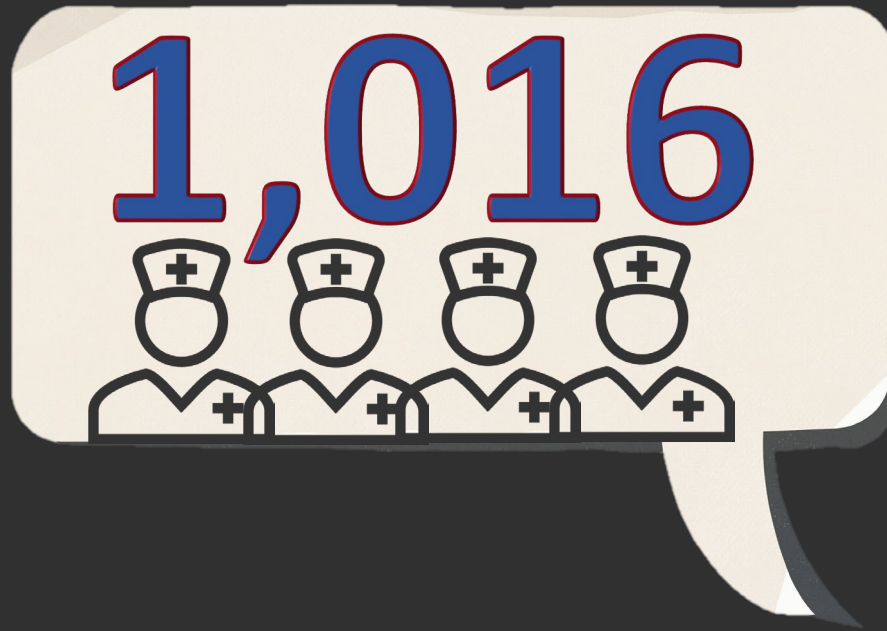
# HOW BENEFICIAL IS THE HOSPICE PLAN OF CARE

How valuable do you feel it is to the overall care of your patients?





“Changes that could improve conditions for hospice nurses”

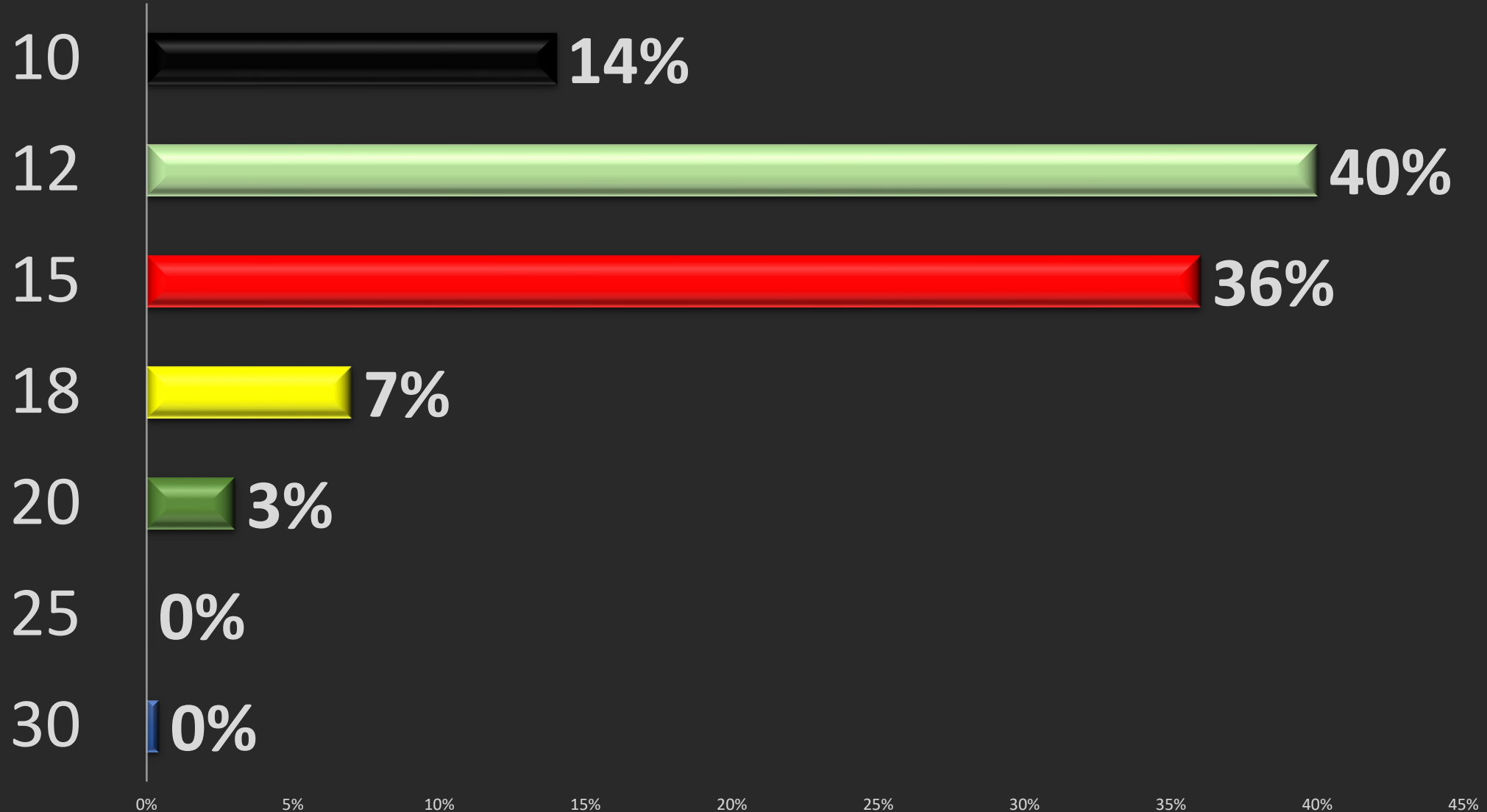


Manageable  
Caseloads



# What Do You Consider an Appropriate Caseload?

*Consider your needs, the patient's needs and the needs of your company*





# What Is Your Average Caseload?





## 8 WAYS MANAGEABLE CASELOADS SAVES MONEY

1. Decreases on-call / after-hour visits
2. Decreases live discharges
3. Decreases staff turnover
4. Decreases cost per patient day (PPD)
5. Decreases risk of audits resulting in recovery demands
6. Increases quality scores
7. Increases patient / caregiver satisfaction
8. Increases revenue from SIA visits



## IS PATIENT ACUITY CONSIDERED WHEN DETERMINING CASELOAD?

**27%** “Yes, how long each visit will take is evaluated, and my caseload is adjusted accordingly”

**73%** “No, I am required to see the same number of patients, regardless of how long each patient needs”



# FACTORS IN DETERMINING PATIENT ACUITY



- **Physical Acuity**
- **Demographical Acuity**
- **Emotional Acuity**
- **Nurse Safety**



# EXAMPLE OF ACUITY SCORING SYSTEM

MEDICAL ACUITY	Score
Wounds (3 or more)	
Tracheostomy (requiring care)	
IV Infusions	
Drains (para/thoracentesis)	
Colostomy / Ileostomy	
Extensive, Complex Meds	
Other	



# EXAMPLE OF ACUITY SCORING SYSTEM

## Patient #1

Care Time = 1.5 hours  
Drive Time = 1.0 hour  
Docu Time = 0.75 hour  
**Total = 3.25 hours**

## Patient #2

Care Time = 1.0 hour  
Drive Time = 0.5 hour  
Docu Time = 0.5 hour  
**Total = 2.0 hours**

## Patient #3

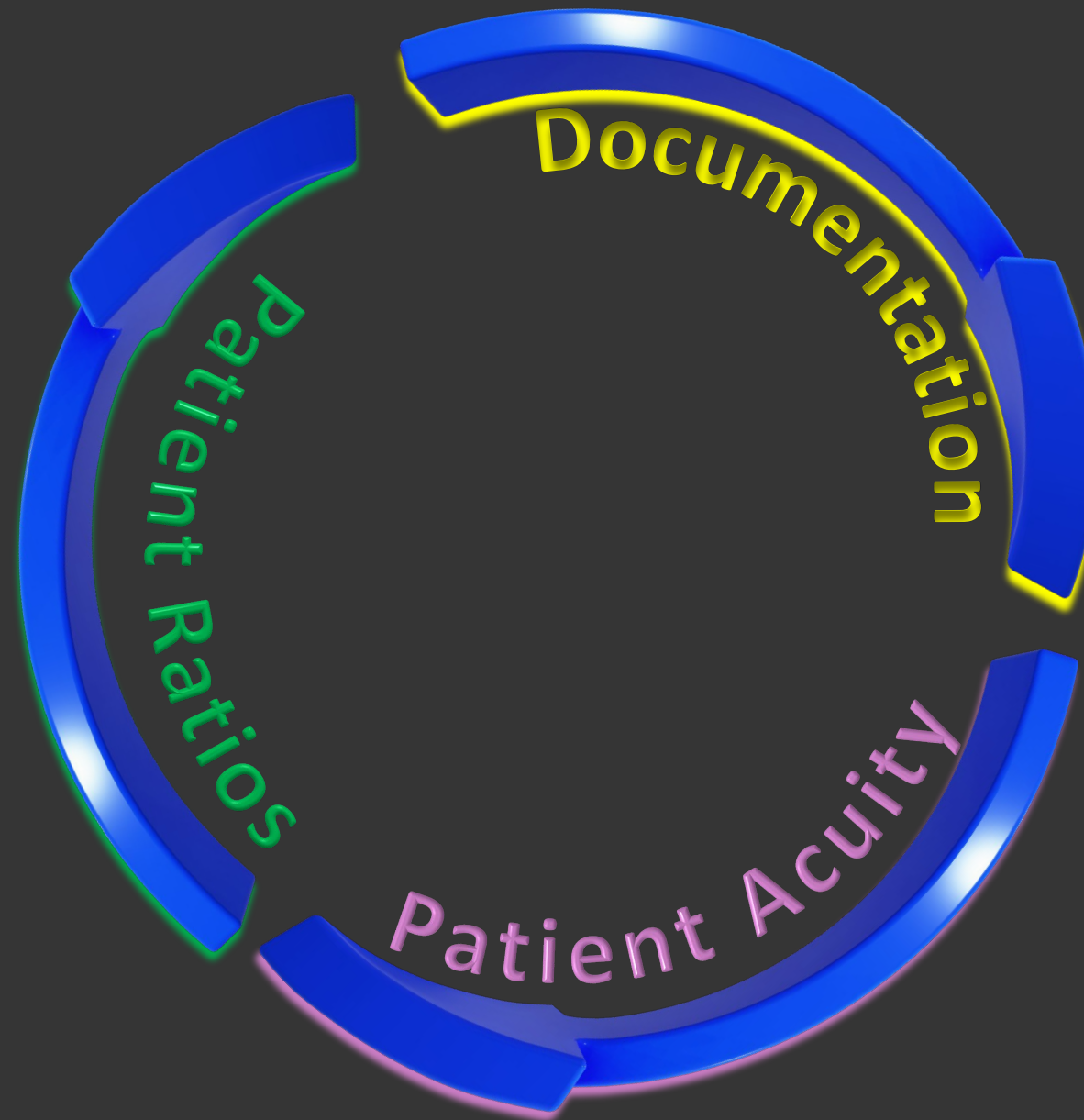
Care Time = 0.5 hour  
Drive Time = 0.25 hour  
Docu Time = 0.25 hour  
**Total = 1.0 hours**

**Total Time for 3 Patients = 6.25 hours**

1.5 – 2 Hour Visit

Patient Acuity Level 3









- **Form a Task Force**
- **Remove Redundancies**
- **Understand the EMR**
- **Resolve Flow Inefficiencies**
- **Documentation Templates**
- **Educate, Educate, Educate**





- **Measure Staff Metrics Monthly**
- **Acuity Based Staffing Model**
- **Define Safe Ratios**
- **Plan to Maintain Ratios**





- Team Nursing
- 4/10's or 3/12's
- High Acuity Nurse(s)
- Float Nurse
- Mentorship Program



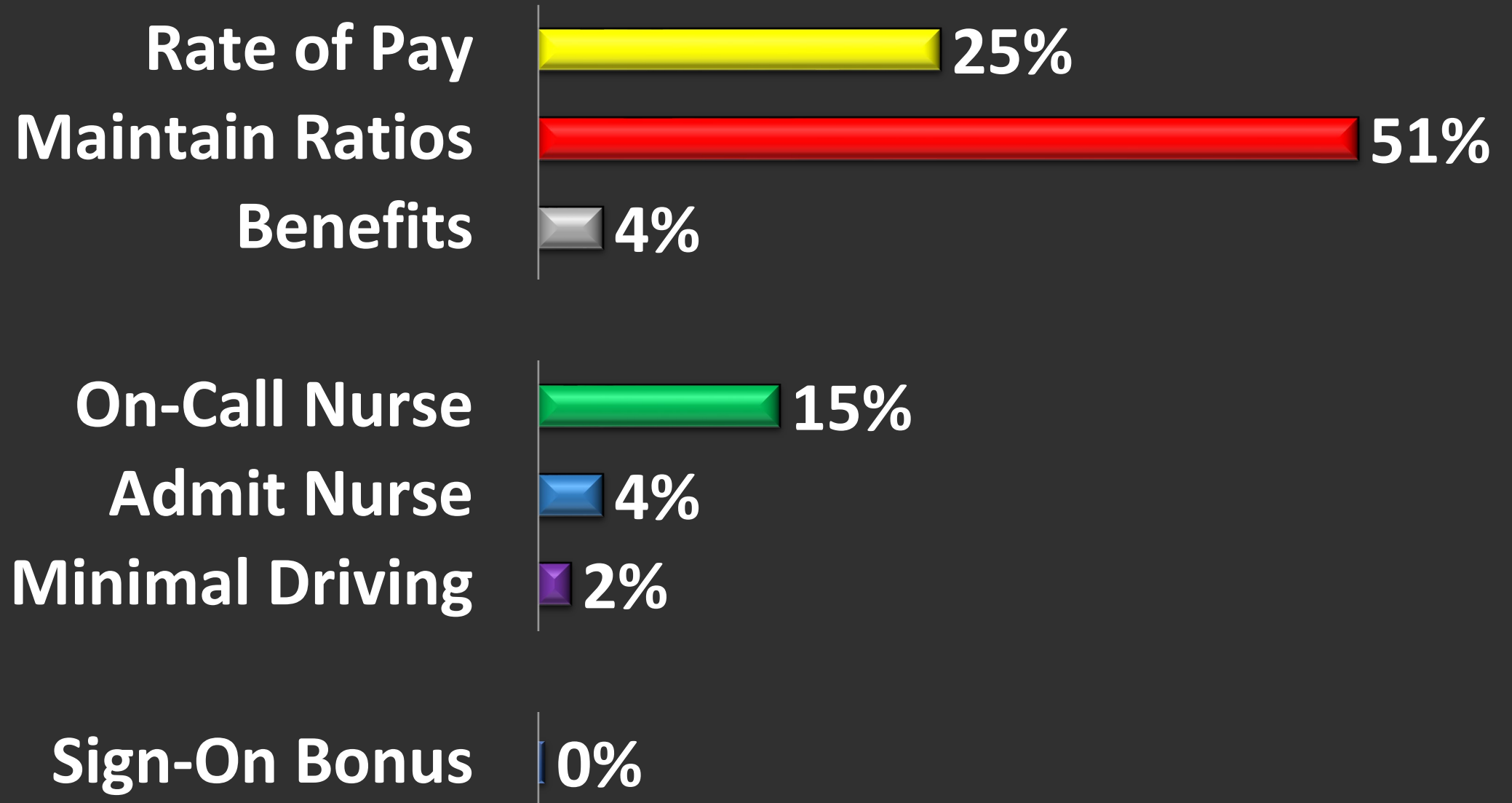
## 5 FACTORS ESSENTIAL TO STAFFING STABILITY



- **Avoid the Status Quo**
- **Looks Good On Paper**
- **Office Support**
- **Administrative Support**
- **IT Support**



## WHAT NURSES CONSIDER MOST (and least) IMPORTANT





- **Know your staffing metrics & challenges**
- **Mastermind Group / Task Force – include field nurses**
- **Plan to immediately fix documentation redundancy**
- **Plan to streamline documentation process**
- **Define patient ratios and plan to maintain ratios**
- **Plan for creative, flexible nurse schedules**
- **Plan to increase the supportive capacity of the office**







# DOCUMENTATION TIPS FOR AUDIT PEACE OF MIND

*Teaching your team techniques to  
easily audit-proof documentation*



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# PAINTING THE PICTURE





# FIRST WORD POWER

First Word Principles:

## NEGATIVE

Disoriented vs Oriented

## DESCRIPTIVE

Frail, Course, Foul ...

## QUANTIFYING

Extensive, Voluminous, Gross ...

## BASIC

Diaper, Bruising ...

The first word forms an image in our minds and sets the tone for everything that comes after

A negative first word will guide the flow for negative documentation



# HIGHLIGHT LIMITATIONS OVER ABILITIES

What they

**CANNOT**

do

vs what they can

Start every sentence with “Can’t Do” words :

## UNABLE

MOBILITY:

to ambulate without ...  
to go down 3 stairs ...

NUTRITION:

to consume 30% of meals...

SPEECH:

to effectively express thoughts ...

## CANNOT

ambulate more than 5 steps without ...  
obtain or prepare food ...  
speak more than 2-3 words without ...

Incapable

Lacking

Without

Limited

Impaired

Restricted

Insufficient

Struggles

Ineffective

Challenges



# COMPARATIVE DOCUMENTATION

**Effectively Illustrates Decline**

*“Patient was \_\_\_\_\_, now they are \_\_\_\_\_”*



# DEMENTIA DIAGNOSES

When the patient is having an unusually good day, use the words Frequently or Essentially to describe how the patient usually presents

~~AAOX 1~~

## Disoriented x3

Disoriented to time,  
Disoriented to location,  
Disoriented to situation,  
Disoriented to person  
*(to be oriented to person,  
the pt. must be able to  
independently identify  
themselves & others)*

~~SPEECH CLEAR~~

Cannot effectively  
express thoughts,  
feelings or needs

Unable to say more  
than the same 1-2  
words over and over

Unable to understand  
or answer most  
questions

~~PAIN SCORE 2~~

Unable to quality  
or quantify pain.  
PAINAD score = 0  
throughout SN  
assessment

No observable  
signs of  
pain/discomfort –  
facial muscles  
relaxed, appears  
calm and relaxed  
with pleasant  
affect

~~ACTIVITIES~~

~~Watching TV~~

Propped in wheelchair,  
facing TV, no observable  
signs that patient is aware of  
what is playing on TV

~~Working a Puzzle~~

Propped in wheelchair at  
puzzle table, no meaningful  
interaction with puzzle or  
surroundings observed  
throughout SN assessment

~~Smiling / Nodding~~

Reacts inappropriately to  
environment/circumstances  
aeb: nodding and smiling  
to everything said to her



# MOBILITY

For added impact, preface these statements with, “due to progressively worsening weakness and debility...” or “due to the progression of terminal end-stage ...”

## ~~AMBULATORY~~

Slowly ambulates 3-4 steps then must stop and rest using inanimate objects for support

Patient now must sleep downstairs r/t progressive weakness preventing pt from climbing stairs

## ~~AMBULATES W/WALKER~~

Unable to ambulate without support of a walker. Even with walker, unable to lift foot to take step. Pt must lean on walker and slide one foot slightly forward, take a break, then slide the other foot forward

## ~~CHAIRBOUND~~

Unable to stand or bear weight. Totally chairbound and dependent for mobility - requires total assistance to pivot from bed to wheelchair

## ~~BEDBOUND~~

Unable to bear any weight or tolerate being in upright position. Unable to transfer from bed to chair, even with maximum assistance

Unable to shift position in bed, must be passively turned



# NORMAL FINDINGS & INTERVENTIONS

When symptoms are managed, highlight hospice's role in maintaining control and potential outcomes without hospice

## ~~DENIES PAIN~~

Due to the hospice pain management plan, patient states pain is managed to meet his goal of 3 or less. Pt. has required 2 interventions for BTP over the last 24 hours

## ~~SaO2 92% on 2L/NC~~

Patient dependent upon supplemental oxygen provided by hospice at 2L per nasal cannula. Patient states "if I take my oxygen off I feel like I can't breathe"

~~Room Air:~~ Supplemental oxygen available and utilized at 2L/NC as needed for periods of dyspnea.

## ~~Eating 100% of Meals~~

Due to progressively worsening weakness and debility, pt. unable to obtain or prepare meals. Consuming 100% of 3 meals daily, but remains 100% dependent for all nutritional needs

## ~~ALL NEEDS MET~~

**Plan of Care** meeting patient and caregiver current needs as assessed this SN visit – no revision to hospice plan of care indicated

**Collaborated** with Hospice MD regarding above noted decline in condition and orders received to revise CNA visit frequency to 5x week.



# EXAMPLE: SWITCHING POSITIVE TO NEGATIVE

Patient is a 79y/o w/m with a terminal hospice diagnosis of end-stage congestive heart failure .....

AAOx3, speech clear, denies pain. Ambulatory, but dependent for all care needs. BBS clear, SaO2 92% on RA. All needs met.

Progression of terminal end-stage congestive heart failure causing patient to have a weak inspiratory effort and diminished lung sounds bilaterally to the bases. Due to progressively worsening dyspnea, pt's only able to speak 2-3 words before having to stop for recovery breaths. Speech is halting and breathy, because pt. is too weak for even the mild exertion it takes to speak. Supplemental oxygen remains available and utilized at 2L/NC as needed for periods of increased dyspnea. Unable to ambulate more than 3-4 slow steps before having to stop and lean on a chair or the wall to rest – chairs placed strategically throughout the home to allow pt to sit and rest frequently. Cg reports it takes pt. 10-15 minutes to walk the few steps from the kitchen to the bathroom. Sat with Cg, away from pt., and allowed her to express feelings of overwhelm at being the primary caregiver – cg has no family or friends in the area that can assist her – collaborated with hospice social worker who will visit tomorrow and assist Cg with plan to meet pt. and Cg needs. Patient has sufficient amount of supplies and medications to last at least the next 7 days – no revisions to hospice plan of care this SN visit.



# *How can I help my team with documentation?*



## Understand Your EMR / Documentation Process

- use it in the field
- all levels of care
- multiple patients / locations
- try before you buy

## Current Devices In Optimal Working Order

- data plan
- touchscreen
- microphone
- Back-up tablets

## Scheduled Documentation Training

- chart audits
- audit-based training
- short / targeted class (15 min)
- immediate remediation

## Provide Documentation Tools

- Templates (IDT, Death, Admits, Recerts)
- Templates appropriate to subject
- Examples of phrases to support eligibility
- Reference materials (simplified)



# References

- Case Study: *Hospice Nurse “Your Opinion Matters Survey”*  
October 01, 2023 – December 31, 2023, The Amity Group, Inc



*Weekly*

"Tips for

Hospice  
Nurses"

&

"Tips for  
Hospice  
Leaders"



← @forhospicenurses →



← @theamitygroup →



# THANK YOU

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